



**SAGE PFW**

**FRX V6 DESKTOP**

■ **STREAMLINED INTEGRATION**

Eliminate redundant data entry and automate your workflow with seamless integration to the Sage PFW ERP Standard and Premier Ledgers.

■ **ENHANCED ACCURACY**

Meet and exceed the needs of your business by providing fast and dependable financial reporting management based on reliable and accurate information.

■ **IMPROVE YOUR DECISION MAKING**

Better, faster, and smarter decisions can provide you with a significant competitive advantage. Decision-makers benefit from accurate and timely financial data that highlights trends and can help you capitalize on profit-boosting opportunities.

■ **INCREASE EFFICIENCY AND PRODUCTIVITY**

Empower your staff with the ability to work smarter, not harder, and improve the overall operational efficiency of your entire organization.

■ **INSIGHTFUL REPORTS**

Transform your data into the insights you need for more effective financial management of your business. Wide-ranging, instant reporting capabilities provide the tools you need to gain those insights.

■ **SECURE BUSINESS INTEGRITY**

Safe, secure, and controlled! Protect the sensitive information in your business. FRx assures complete security at variable levels, protecting your financial data from unauthorized access or manipulation.

FRx DrillDown Viewer - [East Sales Office]  
File View Window Help

**FRx**

**FDD**  
Income Statement  
East Sales Office  
For the Five Months Ending May 31, 2003

	May	Percent	YTD	Percent
<b>Revenues</b>				
Distribution Sales	\$267,429.50	94.5%	\$1,182,754.79	95.0%
Service Fees	14,165.10	5.0%	44,362.23	3.6%
Freight Revenue	5,261.23	1.9%	24,654.81	2.0%
Returns & allowances	(3,775.45)	(1.3%)	(19,017.67)	(1.5%)
<b>Total Revenues</b>	<b>\$283,080.38</b>	<b>100.0%</b>	<b>\$1,232,754.16</b>	<b>100.0%</b>
<b>Cost of Good Sold</b>				
Purchases	58,225.37	20.6%	308,297.48	25.0%
Freight	3,363.74	1.2%	13,324.48	1.1%
Warehouse Payroll	39,458.52	13.9%	158,990.84	12.9%
Serviceman Payroll	2,314.87	0.8%	9,646.69	0.8%
<b>Total Cost of Goods</b>	<b>103,362.50</b>	<b>36.5%</b>	<b>490,259.49</b>	<b>39.8%</b>
<b>Gross Profit</b>	<b>179,717.88</b>	<b>63.5%</b>	<b>742,494.67</b>	<b>60.2%</b>
<b>Operating Expenses</b>				

Data is not power until it is transformed into business intelligence. Microsoft FRx Desktop advances your data to a higher level by providing sophisticated tools that empower you to act on the insights you gain from the numbers. Creating the meaningful, comprehensive, and highly customized business and financial reports you need is as easy as it is rewarding.

FRx Desktop is a powerful, user-friendly application that is seamlessly integrated with Sage PFW ERP Standard Ledger and Premier Ledger. Specifically designed for accounting and finance professionals, FRx includes a wide range of reporting options that provide new insights into your operations. Features such as independent formatting and the custom report tree enable you to perform financial analysis on your own terms—those that make sense to you and match your company's unique operations. The Drill Down Viewer, plus drag-and-drop and roll-up capabilities make it easy to manipulate the data for more insightful analysis. Leverage the business intelligence in your data with FRx Desktop and gain the knowledge you need to make insightful business decisions that keep you on track for success.

From developing innovative products that anticipate our customers' changing needs to providing award-winning customer support, we are dedicated to surpassing expectations in all aspects of our business. Rest assured, a nationwide network of specialists supports our software and represent your resource for implementation, training, service and support. For more information about sage PFW and to reach a higher level of performance and profitability, please contact your local business partner, or call us directly toll free at 888-473-5135 or contact us via e-mail at [sagepfwinfo@sage.com](mailto:sagepfwinfo@sage.com). You may also visit our Web site at: [www.sagesoftware.com](http://www.sagesoftware.com)



# Sage PFW

## FRx V6 Desktop

*"Sage PFW interfaces perfectly with FRx, giving us very powerful report writing capabilities"*

Jeff Kogel, CPA and Director  
Costello Property Management, Ltd.

### FEATURES

#### Streamlined Integration

Simplify the workflow between your accounting departments. With streamlined integration, you can quickly take advantage of the easy, intuitive, and accurate financial reporting that FRx provides. By pulling information that is already in your PFW Standard or Premier Ledger, FRx automatically understands your fiscal periods, chart of accounts, detail transactions, and various types of balances. What's more, it even recognizes positive and negative variances, and posted and unposted transactions. This efficient integration saves you time by eliminating redundant data entry efforts and reducing errors.

#### Enhanced Accuracy

Meet financial reporting deadlines without compromising data accuracy or the time needed for your financial analysis. With FRx, accommodating all of those last-minute requests for new, customized financial reports will no longer impact your ability to deliver the best and most accurate information on time. You can select from a series of predefined report templates that can be quickly tailored to suit your specific needs, or you can easily create new reports to fit your unique business requirements. Precisely move reporting units from parent to child positions and vice-versa, with standard Microsoft Windows drag-and-drop functionality. For additional financial background, your reports can include links to external spreadsheet data, which allows you to leverage the rows, columns, and formulas that you may have created in Excel and import the information directly into FRx. Timely and accurate information is easily within your reach when you use FRx!

#### Improve Your Decision Making

As your business changes, your employees need to evolve so that you can make smarter, more informed decisions every day. Decision-makers will benefit from accurate and timely financial data that provides the up-to-the-minute business insights required to quickly capitalize on current opportunities. With FRx, you always know where your organization stands financially. You can make imperative, proactive decisions regarding your financial position without having to wait until the books are closed.

Powerful analysis tools empower you to re-segment accounts and carve out new account structures, and either roll-up to consolidate information or drill down to the transaction detail level. You can easily access financial reports of all types, automatically populate them with current information, generate final documents using a variety of traditional or graphical output options, then distribute to authorized personnel over the Web or through e-mail to aid the timely analysis that today's competitive business environment demands. The bottom line—better, faster and smarter decisions will provide your organization with a significant competitive advantage.

#### Increase Efficiency and Productivity

Empower your staff with the ability to work smarter, not harder, and improve the overall operational efficiency of your entire department. With FRx, you can provide comprehensive, timely, and relevant financial reports on the fly or on a scheduled basis. Save time and resources by empowering your staff with tools that allow them to do their own investigation to answer their own questions with just a few mouse clicks. You can generate a comprehensive report in minutes and send it to all report reviewers from within the application. Security rights are predefined, allowing each recipient to access only the information that is appropriate to their viewing rights. The result culminates in a system tailored for maximum functionality and efficiency, ensuring usability, and reducing training requirements.

#### Insightful Reports

Quickly and easily deliver your financial reports by selecting from a variety of traditional or graphical output options, including: Excel or other spreadsheet, ASCII, FRx Drill Down Viewer™, OLAP, or XBRL. You can then post your reports to the Web or send them via e-mail to be accessed immediately by onsite and offsite users alike, saving time and money in the process. The Print Immediately feature automatically prints a hard copy to the default printer in addition to the selected output, and the Collate option enables you to print or collate multiple copies. You can even change fonts and colors for more professional-quality report printing. Accurate, powerful and reliable, it's everything you need your financial reporting software to be and more.

#### Secure Business Integrity

Sophisticated, multi-level security protects your proprietary data from unauthorized access or manipulation. Protect your business intelligence with powerful security options in FRx, including variable-level passwords, user-enabled locks on row and column formats, restricted drill-down views of reports, report templates, and password-verified printing. FRx offers you peace of mind knowing that your data remains protected and private.

